

Westmoreland Coursework - Total Transferred Credits: 65

First Year - Freshman

| 1st Fall | | | | 1st Spring | | | |
|------------------------|----------|--------------------------|------|------------------------|----------|--------------------------|------|
| RMU Equivalent | Course # | Westmoreland Course Name | Crdt | RMU Equivalent | Course # | Westmoreland Course Name | Crdt |
| FYSP 1000 | PDV 101 | First Year Seminar | 1 | HUMA 1010 | HUM 156 | Critical Thinking | 3 |
| INFS 1020 | CPT 150 | Microcomputer Concepts | 3 | ACCT 2030 | ACC 156 | Accounting II | 3 |
| CSEN 1010 | ENG 161 | College Writing | 3 | CSEN 1020 | ENG 164 | Advanced Composition | 3 |
| Open Elective | MTH 157 | College Algebra | 3 | BLAW 2000 | BUS 205 | Business Law I | 3 |
| Open Elective | ACC 155 | Accounting I | 3 | Open Elective | Elective | Natural Science with Lab | 4 |
| MGMT 2000 | BUS 158 | Principles of Management | 3 | | | | |
| TOTAL TRANSFER CREDITS | | | 16 | TOTAL TRANSFER CREDITS | | | 16 |

Second Year - Sophomore

| 2nd Fall | | | | 2nd Spring | | | |
|------------------------|----------|--------------------------------------------|------|------------------------|----------|-------------------------------|------|
| RMU Equivalent | Course # | Westmoreland Course Name | Crdt | RMU Equivalent | Course # | Westmoreland Course Name | Crdt |
| MARK 2000 | BUS 245 | Principles of Marketing | 3 | CSCM 1030 | SPC 155 | Effective Speech | 3 |
| FINA 3000 | FIN 220 | Business Finance | 3 | Business Elect. | BUS 288 | Business Analytics | 3 |
| STAT 2110 | BUS 244 | Business Statistics | 3 | ECON 1030 | ECN 256 | Microeconomics | 3 |
| MATH 2040 | BUS 250 | Calculus for Business | 3 | ENGL Elect. | Elective | Hum. Elect. (ENG 240,255, 276 | 3 |
| ECON 1020 | ECN 255 | Macroeconomics | 3 | Nat. Sci. Elective | Elective | Natural Science Elective | 3 |
| Core Elective | Elective | Soc. Sci. El. (Restrict: HIS,POL,PSY, SOC) | 3 | | | | |
| TOTAL TRANSFER CREDITS | | | 18 | TOTAL TRANSFER CREDITS | | | 15 |

RMU Coursework - Total Remaining Credits: 56 Credits

Third Year - Junior

| Fall Semester | | | | Spring Semester | | | |
|---------------|--------|-------------------------------|------|-----------------|--------|------------------------|------|
| Dept | Number | RMU Course Name | Crdt | Dept | Number | RMU Course Name | Crdt |
| CSCM | 2040 | Prof. Comm. in Workplace | 3 | PSCY | 1010 | General Psychology | 3 |
| _____ | _____ | Open Elective | 3 | MARK | 2050 | A Career in Marketing | 1 |
| ACCT | 2060 | Managerial Accounting | 3 | MARK | 3700 | Marketing Research | 3 |
| MGMT | 2025 | Cloud Computing for Business | 1 | _____ | _____ | Bus. Admin. Elect. | 3 |
| MGMT | 2200 | Entrepreneurship & Innovation | 3 | MARK | 3050 | International Business | 3 |
| TOTAL | | | 13 | TOTAL | | | 13 |

Fourth Year - Senior

| Fall Semester | | | | Spring Semester | | | |
|---------------|--------|--------------------------------|------|-----------------|--------|---------------------------|------|
| Dept | Number | RMU Course Name | Crdt | Dept | Number | RMU Course Name | Crdt |
| HIST/POLS | _____ | History OR Poli. Sci. Elective | 3 | MGMT | 4850 | Strategic Management | 3 |
| MARK | 3800 | The Psychology of Selling | 3 | MARK | 4265 | CRM & Marketing Analytics | 3 |
| MARK | 3900 | Consumer Behavior | 3 | MARK | 4850 | Strat. Mark. Mgmt. | 3 |
| MARK | _____ | Marketing Elective | 3 | ACCT | _____ | Accounting Elective | 3 |
| _____ | _____ | Bus. Admin. Elect. | 3 | _____ | _____ | Bus. Admin. Elect. | 3 |
| TOTAL | | | 15 | TOTAL | | | 15 |

Minimum grade of "C" must be earned for transfer credit to be applied by RMU.

RMU Provost Initials: _____

Westmoreland Provost Initials: _____