

ECONOMICS / FINANCE- Career Resource Guide

Potential Career Options

Below is a sample of related career options; for some, additional experience and/or further education may be helpful or required.

Academic Economics/Finance	Teach economic/finance theory.
Bank Management	Manage day-to-day bank activities.
Business Economics	Advise organizations on current economic trends.
Corporate Lending	Determine credit worthiness of clients and perform financial analysis of loans.
Credit Management	Establish policies for granting credit to suppliers and policies for collections.
Financial Analysis	Determine financial needs, analyze capital budgeting projects, establish long-range financial planning and implement financial plans.
Financial Planning	Provide financial advice and retirement assistance.
Investment Banking	Purchase securities, manage financial assets, trade securities and provide advice.
Portfolio Management	Develop and implement strategies using quantitative techniques.
Real Estate	Identify real estate locations, negotiate lease agreements and evaluate properties.
Risk Management	Protect company from adverse financial impact; use loss-control methods, safety techniques and self-insurance.
Stockbroker	Buy and sell shares of company's stocks for clients.
Treasury	Provide financial planning and cash management, raise funds and acquire/dispose of assets.

Sample Job Titles

Analyst	Credit Analyst/Credit Manager	Investment Banker
Associate Auditor	Credit Repair Specialist	Investment Relations Officer
Business/Derivatives Analyst	Development Program	Licensed Banker
Cash Manager	Education Savings Specialist	Market Researcher
Certified Financial Manager (CFM)	Financial Advisor	Mortgage Analyst
Certified Financial Planner (CFP)	Financial Advisor Associate	Mortgage Loan Assistant
Certified Managerial Accountant (CMA)	Financial Analyst	Personal Banker
Chartered Financial Analyst (CFA)	Financial Contracts Associate	Project Accountant/Staff Accountant
Client Implementation Associate	Financial Leadership Development	Real Estate Officer/Real Estate Agent
Consumer Lending Representative	Program Trainee	Retail Development Program Analyst
Contract Specialist	Inside Sales Consultant	Stockbroker
Cost Accountant	Insurance Agent	Underwriter

Career Information Resources

Vault-Firsthand is a comprehensive career resource that includes industry and profession overviews; rankings and profiles for employers and internship programs; a job and internship database; career articles, blogs and videos; sample resumes, cover letters and interview questions; and over 100 career guides. A selection of the Vault Guides is listed below.

Vault Guide to:	Vault Career Guide to:	Vault Finance Interviews Practice Guide
Banking and Financial Services Jobs	Commercial Banking Jobs	
Economic Jobs	Investment Banking	
Government Jobs	Sales and Trading	
The Top 50 Banking Employers		

Refer to the [CSS website](#) for links to Vault-Firsthand, the Career Development Tip Sheets, and Handshake (jobs, career paths, events).

Associations/Societies

American Bankers Association *	www.aba.com
American Economic Association *	www.aeaweb.org
American Institute for Economic Research (AIER) *	www.aier.org
Association for Financial Professionals (AFP) *	www.afponline.org
Certified Financial Planner Board of Standards, Inc. *	www.cfp.net
CFA (Chartered Financial Analyst) Institute *	www.cfainstitute.org
Financial Accounting Standards Board (FASB) *	www.fasb.org
Financial Management Association (FMA) International **	www.fma.org
National Association for Business Economics (NABE) *	www.nabe.com
National Association of Credit Management (NACM) *	www.nacm.org
Pennsylvania Economic Development Association (PEDA) *	www.peda.org

* Contains employment listings; ** Contains employment listings for members

Career & Employment Websites

Bankjobs.com	www.bankjobs.com
CFO	www.cfo.com
CreditJobsToday.com	www.creditjobstoday.com
Econ-Jobs.com	www.econ-jobs.com
efinancialcareers	www.efinancialcareers.com
Occupational Outlook Handbook (OOH)- Search:	https://stats.bls.gov/ooh
- Budget Analysts/Financial Analysts	
- Economists	
- Insurance Underwriters	
- Loan Officers	
- Securities, Commodities & Financial Services Sales Agents	

Refer to the [Career and Professional Development Center](#) for job search resources and to link to Handshake (job postings and events).

Selected RMU Activities & Organizations

American Marketing Association	Pre-Law Society
Association of Future Accountants	Residence Hall Association
Beta Alpha Psi	Society for the Advancement of Management
Economics Club	Student Government Association
Enactus	Student Program Board
Financial Management Association	Toastmasters Club
Phi Beta Lambda	Women in Business

Refer to [Revolution](#) for a complete listing of student organizations.

Bachelor-Level Internship Organizations

AFLAC	DiNuzzo Index Advisors, Inc.	Industrial Scientific Corporation	Mutual of Omaha
AXA Advisors	Eaton	Innovations/USG	Northwestern Mutual
Ayco, a Goldman Sachs Co.	Erie Insurance	LANXESS	PNC
Bank of America Merrill Lynch	FDIC	Lazarowicz Financial Services	Prudential Financial
Bayer	Federated Investors	Legend Financial Advisors	Robert Morris University
BNY Mellon	FedEx Ground	Liberty Mutual	Santori & Peters, Inc.
Brentwood Bank	First Commonwealth Bank	MassMutual Pittsburgh	ServiceLink
Calgon Carbon Corporation	First National Bank of PA	McKesson Pharmacy	The Borgen Project
Canella Financial Group	HarbisonWalker International	Technology & Svcs.	UBS-Sofranko Wealth Mgmt.
City of Pittsburgh	Hefren-Tillotson, Inc.	MetLife	UPMC
Clearview Federal Credit Union	Henderson Brothers	Mitsubishi Electric Power	UPS
Commonwealth of PA	Heritage Valley Health System	Products, Inc.	Waldron Private Wealth
Covestro LLC	Heritage Wealth Mgmt. Group	Mortgage Connect	Wells Fargo Advisors

Bachelor-Level Hiring Organizations

ACA Compliance Group	McAdam Financial Group
Aires	McKesson
American Income Life	Mellon Capital Management
Bayer	Merrill Lynch
Bechtel Plant Machinery, Inc.	Mine Vision Systems
BNY Mellon	Morgan Stanley
Carpedia International	NVR Mortgage
Citizens Bank	PNC
Clearview Federal Credit Union	PPG Industries, Inc.
Day Insurance Agency, Inc.	Premier Wealth Partners, LLC
DiNuzzo Index Advisors, Inc.	Prudential
Ethos Lending, LLC	Quality Integrated Services, Inc.
EY	RE/MAX Home Center
Federal Deposit Insurance Corporation (FDIC)	Ruzomberka Holland Renk Smith
Federated Investors, Inc.	The Awesome Life Group, LLC
Fifth Third Bank	UPS
First Commonwealth Bank	Vanguard
Industrial Scientific Corporation	Vertical Solutions
MassMutual	Wilshire Associates